

## Welcome to NPGD.ORG!

Join and enjoy the savings and discounts offered on the following –

SERVICE	VENDOR	CONTACT(S)	EMAIL	PHONE
Procurement Savings	NPGD	Jerry Hunter	jhunter@uwde.org	P. 302 573 3773 F. 302 573 2407
<p><b>Program Benefits</b> Log onto NPGD.org to find aggressive savings on banking, fuel cards, energy costs, legal services, office equipment, office supplies, travel and more to come! Put NPGD's "Power of One" purchasing concept to work for you! Use the purchasing strength of NPGD's over 1,800 + members to find competitive prices on the services listed. Speak up! If there is a service or expenditure you are interested in having NPGD look into please contact Jerry at <a href="mailto:jhunter@uwde.org">jhunter@uwde.org</a>.</p>				
Banking	WACHOVIA	Susan Aiello, or Karen Himmelberger	Susan.aiello1@wachovia.com or Karen.Himmelberger@wachovia.com	P. 610 692 1554 P. 610 655 2965
<p><b>Program Benefits</b> Wachovia is offering NPGD members the current Treasury Rate on deposits and a 25% discount off Wachovia's standard pricing on bank services. This offer excludes any applicable hardware, software, programming and lockbox fees. This offer applies to new clients / new services only.</p>				
Dental	AMERITAS: HUDSON INSURANCE GROUP	Todd Hudson	thudson@hudsoninsurancegroup.com	P. 302 654 2590 x101 F. 302 654 2591
<p><b>Program Benefits</b> Contact Todd to receive extremely competitive dental pricing through Ameritas. Enjoy volume pricing, a 12 month rate guarantee, the option of a high / low dental plan, premier plan designs with coverage for any dentist, low participation requirements and more!</p>				
Energy	APPI	Kathy Kiernan	kkiernan@appienegry.com	P. 800 520 6685 F. 410 749 8769
<p><b>Program Benefits</b> APPI makes it easy to save money on your energy costs! With your permission, APPI will make sure you are in the correct tariff group. That exercise alone could save you as much as 10% off your energy costs. Fax copies of your utility bills along with a completed Letter of Authorization (LOA) on your company letterhead, to 410-749-8769. Authorize APPI to review and competitively bid your account for energy savings options.</p>				
FUEL	FUEL MAN	Wanda DiPangrazio	wdipangrazio@fleetcor.com	P. 410 350 6399 F. 717 993 9087
<p><b>Program Benefits</b> Save on fuel!!! Based on NPGD's analysis Fuel Man offers an immediate savings of .03¢ per gallon off the actual pump price. Your organization may also be eligible to recover federal and state taxes levied on your fuel purchases with NPGD's Fuel Man fleet card. Your potential savings could amount to .40¢ per gallon. Contact Wanda DiPangrazio to sign up. Receive weekly invoices clearly reflecting all categories of charges. Additionally, Fuel Man offers controls and accountability whatever the size of your fleet. Control non-fuel purchases such as snacks and track your mileage. The card works at most service stations. View locations at <a href="http://www.fuelman.com">www.fuelman.com</a>. Fuel Man will also work with you to file for your tax refund. Contact Wanda today to take advantage of this promising program!</p>				

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SERVICE	VENDOR	CONTACT(S)	EMAIL	PHONE
INSURANCE	PHILADELPHIA INSURANCE COMPANIES	Glenn Burcham	gburcham@arthurhall.com	P. 302 658 0100 F. 302 658 2575

**Program Benefits**

Philadelphia Insurance Company has been in operation since 1962 and specializes in providing coverage for 501(c) Non-Profit organizations. Coverage is offered under a “flexible” Flexi Plus Five form that can include the following coverage’s: Directors & Officers Liability (lead coverage), Employment Practices Liability, Fiduciary Liability, Workplace Violence, and Internet Liability. To receive a quote, simply follow the link below and under the heading “Applications” complete the New Business Application for all sections you wish to have quoted and email the completed application to gburcham@arthurhall.com or Fax it to 302.658.2575. Coverage for the Directors & Officers section is required to initiate a policy.

INFORMATION TECHNOLOGY	TECHNOLOGY MATRIX, INC	Jamie Lincoln	jlincoln@technology-matrix.com	P. 302 731 4111 F. 302 731 4361
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**Program Benefits**

Providing a single point of contact for all technology solutions, Technology Matrix offers the best products to meet all your IT planning and coordination needs. Services include IT systems, support services, implementation, LAN, WAN, Firewall Solutions and much more. NPGD Members receive a 20% discount on standard rates for desktop, server and enterprise design.

LEGAL SERVICES	FLOWERS COUNSEL GROUP LLC	Chipman Flowers Esq.	www.flowerscounselgroup.com	P. 302 656 7370 F. 302 656 7464
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**Program Benefits**

The Flowers Group has generously donated all of their pro bono hours to NPGD this year. Each agency can take advantage of 3 free pro bono hours of legal work. If more work is necessary, The Flowers Group will aggressively discount it at 45% off of current market rates. Contact The Flowers Group for Sharp Legal Minds, a Broad Range of Services, and Flexible Innovative Pricing.

MAILING SYSTEMS	ITS Mailing Systems Inc.	Jessica Schlenker	jschlenker@itsmailing.net	P. 610 324 5337 F. 610 272 9911
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**Program Benefits**

Contact Jessica to see if 18.4% off list price works for you! The NPGD member benefit extends to all models and eliminates most maintenance requirements. For all your mailing needs check out ITS Mailing Systems Inc.!

OFFICE EQUIPMENT	RICOH AMERICAS	John Devlin	john.devlin@ricoh-usa.com	P. 484 995 8014 F. 302 353 5594
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**Program Benefits**

Ricoh offers a no obligation Cost Discovery Survey to identify areas where we can significantly reduce the operating costs associated with your print, copy and fax requirements. Funds are freed up for programs serving your "customers" Typical net savings of 20% to 40% or more have been uncovered for NPGD members. Additionally, outside printing costs can be slashed 75% with Ricoh color MFPs, Printers and Digital Duplicators. Members receive discounts to 45% off MFG List, as well as special promos and free "extras" from Ricoh. Lease buyouts available.

OFFICE SUPPLIES	OFFICE BASICS	Katherine Leighton	kleighton@officebasics.com	P. 800 541 5855 F. 800 225 4049
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**Program Benefits**

Office Basics offers outstanding pricing, responsive customer service and fast, free delivery on their own trucks. This company has been very well received by NPGD members. Review some of their prices yourself at www.npgd.org. To GET SET UP, you must download the credit application from NPGD's website, fill it out and fax it back to Office Basics. Office Basics offers much more than what is shown on NPGD's web site. Once your credit application is received, they will forward all of their information to you. If you desire internet access please don't forget to indicate that on their credit application as well. Contact Office Basics today to order via phone, fax or online! Prior contracts excluded.

SERVICE	VENDOR	CONTACT(S)	EMAIL	PHONE
<b>PRINTING</b>	<b>InnerWorkings</b>	<b>David DePaul</b>	<b>ddepaul@inwk.com</b>	<b>P. 610 716 4390</b>
<p><b>Program Benefits</b>            Through the <i>NPGD Program</i>, members can receive savings up to 20% on print and promotional items. We also provide members with a dedicated world class customer service team that understands your needs, will exceed your expectations and will meet your important deadlines. Customers are at the center of everything we do.</p>				
<b>TELE-COMMUNICATIONS</b>	<b>DIGITAL INGENUITY, INC.</b>	<b>David Southern</b>	<b>dsouthern@digitalingenuity.com</b>	<b>P. 215 989 3515 F. 215 989 3535</b>
<p><b>Program Benefits</b>            Digital Ingenuity is an Internet Protocol Telephone Service Provider that offers business-class, outsourced, end-to-end, integrated telephone and data communications services. Services include IP telephone with rich PBX features, voicemail, e-mail, Internet access, enhanced conference calling w/data collaboration and more. NPGD Members enjoy a 10% discount from standard pricing on phone hardware and equipment plus FREE installation, customer service and HELP Desk features.</p>				
<b>WEB/GRAPHIC DESIGN</b>	<b>CENTER CITY DESIGNS</b>	<b>Brenda Cabrera</b>	<b>bcabrera@centercitydesigns.com</b>	<b>P. 302 351 2562 F. 866 858 1910</b>
<p><b>Program Benefits</b>            Contact Brenda Cabrera at Center City Designs for Web Design or Redesign, Website Maintenance, Graphic Design, Hosting and Domains, Consultation, Image Manipulation, printing, and much more! Innovative original ideas and trustworthy execution of your web ideas and maintenance. Portfolio of satisfied customers including the United Way of Delaware available upon request.</p>				